

# Lower limits for distributions of randomly stopped sums <sup>1</sup>

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## Abstract

We study lower limits for the ratio  $\frac{\overline{F^{*\tau}}(x)}{\overline{F}(x)}$  of tail distributions where  $F^{*\tau}$  is a distribution of a sum of a random size  $\tau$  of i.i.d. random variables having a common distribution  $F$ , and a random variable  $\tau$  does not depend on summands.

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**1. Introduction.** Let  $\xi, \xi_1, \xi_2, \dots$  be independent identically distributed random variables. We assume that their common distribution  $F$  is unbounded from the right, that is,  $\overline{F}(x) \equiv F(x, \infty) > 0$  for all  $x$ . Put  $S_0 = 0$  and  $S_n = \xi_1 + \dots + \xi_n$ ,  $n = 1, 2, \dots$

Let  $\tau$  be a counting random variable which does not depend on  $\{\xi_n\}_{n \geq 1}$ . Denote by  $F^{*\tau}$  the distribution of a random sum  $S_\tau = \xi_1 + \dots + \xi_\tau$ . In this paper we study lower limits (as  $x \rightarrow \infty$ ) for the ratio  $\frac{\overline{F^{*\tau}}(x)}{\overline{F}(x)}$ .

We distinguish two types of distributions, heavy- and light-tailed. A random variable  $\eta$  has a *heavy-tailed* distribution if  $\mathbf{E}e^{\varepsilon\eta} = \infty$  for all  $\varepsilon > 0$ , and *light-tailed* otherwise.

We consider only non-negative random variables and, in the case of heavy-tailed  $F$ , study conditions for

$$\liminf_{x \rightarrow \infty} \frac{\overline{F^{*\tau}}(x)}{\overline{F}(x)} = \mathbf{E}\tau \quad (1)$$

to hold. This problem has been given a complete solution in [5] for  $\tau = 2$ , and then in [3] for  $\tau$  with a light-tailed distribution and for heavy-tailed summands. In the present work, we generalise results of [3] onto classes of distributions of  $\tau$  which include all light-tailed distributions and also some heavy-tailed distributions. With each heavy-tailed distribution  $F$ , we associate a corresponding class of distributions of  $\tau$ . For earlier studies on lower limits and on a related problem of justifying a constant  $K$  in the equivalence  $\overline{F^{*2}}(x) \sim K\overline{F}(x)$ , see e.g. [1, 2, 4, 7, 8] and further references therein.

Since the inequality “ $\geq$ ” in (1) is valid for non-negative  $\{\xi_n\}$  without any further assumptions (see, e.g., [9] or [3]), we immediately get the equality if  $\mathbf{E}\tau = \infty$ . Therefore, in the rest of the paper, we consider the case  $\mathbf{E}\tau < \infty$  only. Our first result is

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**Theorem 1.** Assume that  $\xi \geq 0$  is heavy-tailed and  $\mathbf{E}\xi < \infty$ . Let, for some  $c > \mathbf{E}\xi$ ,

$$\mathbf{P}\{c\tau > x\} = o(\overline{F}(x)) \quad \text{as } x \rightarrow \infty. \quad (2)$$

Then (1) holds.

The proof of Theorem 1 is based on a study of moments  $\mathbf{E}e^{f(\xi)}$  for appropriately chosen concave function  $f$ . More precisely, we deduce Theorem 1 from the following general result which explores some ideas from [9, 5, 3].

**Theorem 2.** Assume that  $\xi \geq 0$  is heavy-tailed and  $\mathbf{E}\xi < \infty$ . Let there exists a function  $f : \mathbf{R}^+ \rightarrow \mathbf{R}$  such that

$$\mathbf{E}e^{f(\xi)} = \infty, \quad (3)$$

and, for some  $c > \mathbf{E}\xi$ ,

$$\mathbf{E}e^{f(c\tau)} < \infty. \quad (4)$$

If  $f(x) \geq \ln x$  for all sufficiently large  $x$  and if the difference  $f(x) - \ln x$  is an eventually concave function, then (1) holds.

In particular, the equality (1) is valid provided  $\mathbf{E}\xi^k = \infty$  and  $\mathbf{E}\tau^k < \infty$  for some  $k \geq 1$ ; it is sufficient to consider the function  $f(x) = k \ln x$ . Earlier this was proved in [3, Theorem 1] by a more simple method.

If we consider instead the function  $f(x) = \gamma x$ ,  $\gamma > 0$ , then we obtain the equality (1) provided  $\xi$  is heavy-tailed but  $\tau$  is light-tailed. This is Theorem 2 from [3].

Finally, the equality (1) is valid if  $F$  is a Weibull distribution with parameter  $\beta \in (0, 1)$ ,  $\overline{F}(x) = e^{-x^\beta}$  and  $f(x) = x^\beta$  or, more generally,  $f(x) = x^\beta - c \ln x$  for  $x \geq 1$  where  $c \leq \beta$  is any fixed constant.

The counterpart of Theorem 1 in the light-tailed case is stated next. But first we need some notations. By the Laplace transform of  $F$  at the point  $\gamma \in \mathbf{R}$  we mean

$$\varphi(\gamma) = \int_0^\infty e^{\gamma x} F(dx) \in (0, \infty].$$

Put

$$\hat{\gamma} = \sup\{\gamma : \varphi(\gamma) < \infty\} \in [0, \infty].$$

Note that the function  $\varphi(\gamma)$  is monotone continuous in the interval  $(-\infty, \hat{\gamma})$ , and  $\varphi(\hat{\gamma}) = \lim_{\gamma \uparrow \hat{\gamma}} \varphi(\gamma) \in [1, \infty]$ .

**Theorem 3.** Let  $\hat{\gamma} \in (0, \infty]$ , so that  $\varphi(\hat{\gamma}) \in (1, \infty]$ . If (2) holds and, for any fixed  $y > 0$ ,

$$\liminf_{x \rightarrow \infty} \frac{\overline{F}(x-y)}{\overline{F}(x)} \geq e^{\hat{\gamma}y}, \quad (5)$$

then

$$\liminf_{x \rightarrow \infty} \frac{\overline{F^{*\tau}}(x)}{\overline{F}(x)} = \mathbf{E}\tau \varphi^{\tau-1}(\hat{\gamma}).$$

The paper is organised as follows. In Section 2, we formulate and prove a general result on characterisation of heavy-tailed distributions on the positive half-line. Section 3 is devoted to the estimation of the functional  $\mathbf{E}e^{h(S_n)}$  for a concave function  $h$ . Sections 4 and 5 contain proofs of Theorems 2 and 1 respectively. Section 6 is devoted to the proof in light-tailed case.

**2. Characterisation of heavy-tailed distributions.** It was proved in [3, Lemma 2] that, for any heavy-tailed random variable  $\xi \geq 0$  and for any real  $\delta > 0$ , there exists an increasing concave function  $h : \mathbf{R}^+ \rightarrow \mathbf{R}^+$  such that  $\mathbf{E}e^{h(\xi)} \leq 1 + \delta$  and  $\mathbf{E}\xi e^{h(\xi)} = \infty$ . In the present section, we obtain some generalisation of it.

**Lemma 1.** *Let  $\xi \geq 0$  be a random variable with a heavy-tailed distribution. Let  $f : \mathbf{R}^+ \rightarrow \mathbf{R}$  be a concave function such that*

$$\mathbf{E}e^{f(\xi)} = \infty. \quad (6)$$

*Let a function  $g : \mathbf{R}^+ \rightarrow \mathbf{R}$  be such that  $g(x) \rightarrow \infty$  as  $x \rightarrow \infty$ . Then there exists a concave function  $h : \mathbf{R}^+ \rightarrow \mathbf{R}$  such that  $h \leq f$  and*

$$\mathbf{E}e^{h(\xi)} < \infty, \quad \mathbf{E}e^{h(\xi)+g(\xi)} = \infty.$$

*Proof.* Without loss of generality assume  $f(0) = 0$ . We will construct a function  $h(x)$  on the successive intervals. For that we introduce two positive sequences,  $x_n \uparrow \infty$  as  $n \rightarrow \infty$  and  $\varepsilon_n \in (0, 1]$ . We put  $x_0 = 0$ ,  $h(0) = f(0) = 0$ ,  $h'(0) = f'(0)$ , and

$$h(x) = h(x_{n-1}) + \varepsilon_n \min(h'(x_{n-1})(x - x_{n-1}), f(x) - f(x_{n-1})) \quad \text{for } x \in (x_{n-1}, x_n];$$

here  $h'$  is the left derivative of the function  $h$ . The function  $h$  is increasing, since  $\varepsilon_n > 0$  and  $f$  is increasing. Moreover, this function is concave, due to  $\varepsilon_n \leq 1$  and concavity of  $f$ . Since  $h(x) - h(x_{n-1}) \leq f(x) - f(x_{n-1})$  for  $x \in (x_{n-1}, x_n]$ , we have  $h \leq f$ .

Now proceed with the very construction of  $x_n$  and  $\varepsilon_n$ . By conditions  $g(x) \rightarrow \infty$  and (6), we can choose  $x_1$  so large that  $e^{g(x)} \geq 2^1$  for all  $x \geq x_1$  and

$$\mathbf{E}\{e^{\min(h'(0)\xi, f(\xi))}; \xi \in (x_0, x_1]\} + e^{\min(h'(0)x_1, f(x_1))}\overline{F}(x_1) > \overline{F}(x_0) + 1.$$

Choose  $\varepsilon_1 \in (0, 1]$  so that

$$\mathbf{E}\{e^{\varepsilon_1 \min(h'(0)\xi, f(\xi))}; \xi \in (x_0, x_1]\} + e^{\varepsilon_1 \min(h'(0)x_1, f(x_1))}\overline{F}(x_1) = \overline{F}(x_0) + 1.$$

Put  $h(x) = \varepsilon_1 \min(x, f(x))$  for  $x \in (0, x_1]$ . Then the latter equality is equivalent to

$$\mathbf{E}\{e^{h(\xi)}; \xi \in (x_0, x_1]\} + e^{h(x_1)}\overline{F}(x_1) = e^{h(x_0)}\overline{F}(x_0) + 1/2,$$

By induction we construct an increasing sequence  $x_n$  and a sequence  $\varepsilon_n \in (0, 1]$  such that  $e^{g(x)} \geq 2^n$  for all  $x \geq x_n$ , and

$$\mathbf{E}\{e^{h(\xi)}; \xi \in (x_{n-1}, x_n]\} + e^{h(x_n)}\overline{F}(x_n) = e^{h(x_{n-1})}\overline{F}(x_{n-1}) + 1/2^n$$

for any  $n \geq 1$ . For  $n = 1$  this is already done. Make the induction hypothesis for some  $n \geq 2$ . For any  $x > x_n$ , denote

$$\begin{aligned} \delta(x, \varepsilon) \equiv & e^{h(x_n)} \left( \mathbf{E}\{e^{\varepsilon \min(h'(x_n)(\xi - x_n), f(\xi) - f(x_n))}; \xi \in (x_n, x]\} \right. \\ & \left. + e^{\varepsilon \min(h'(x_n)(x - x_n), f(x) - f(x_n))}\overline{F}(x) \right). \end{aligned}$$

By the convergence  $g(x) \rightarrow \infty$ , by heavy-tailedness of  $\xi$ , and by the condition (6), there exists  $x_{n+1}$  so large that  $e^{g(x)} \geq 2^{n+1}$  for all  $x \geq x_{n+1}$  and

$$\delta(x_{n+1}, 1) > e^{h(x_n)} \overline{F}(x_n) + 1.$$

Note that the function  $\delta(x_{n+1}, \varepsilon)$  is continuously decreasing to  $e^{h(x_n)} \overline{F}(x_n)$  as  $\varepsilon \downarrow 0$ . Therefore, we can choose  $\varepsilon_{n+1} \in (0, 1]$  so that

$$\delta(x_{n+1}, \varepsilon_{n+1}) = e^{h(x_n)} \overline{F}(x_n) + 1/2^{n+1}.$$

Then

$$\mathbf{E}\{e^{h(\xi)}; \xi \in (x_n, x_{n+1}]\} + e^{h(x_{n+1})} \overline{F}(x_{n+1}) = e^{h(x_n)} \overline{F}(x_n) + 1/2^{n+1}.$$

Our induction hypothesis now holds with  $n+1$  in place of  $n$  as required.

Next, for any  $N$ ,

$$\begin{aligned} \mathbf{E}\{e^{h(\xi)}; \xi \leq x_{N+1}\} &= \sum_{n=0}^N \mathbf{E}\{e^{h(\xi)}; \xi \in (x_n, x_{n+1}]\} \\ &= \sum_{n=0}^N \left( e^{h(x_n)} \overline{F}(x_n) - e^{h(x_{n+1})} \overline{F}(x_{n+1}) + 1/2^{n+1} \right) \\ &\leq e^{h(x_0)} \overline{F}(x_0) + 1, \end{aligned}$$

so that  $\mathbf{E}e^{h(\xi)}$  is finite. On the other hand, since  $e^{g(x)} \geq 2^k$  for all  $x \geq x_k$ ,

$$\begin{aligned} \mathbf{E}\{e^{h(\xi)+g(\xi)}; \xi > x_n\} &\geq 2^n \left( \mathbf{E}\{e^{h(\xi)}; \xi \in (x_n, x_{n+1}]\} + e^{h(x_{n+1})} \overline{F}(x_{n+1}) \right) \\ &= 2^n (e^{h(x_n)} \overline{F}(x_n) + 1/2^{n+1}). \end{aligned}$$

Then, for any  $n$ ,  $\mathbf{E}\{e^{h(\xi)+g(\xi)}; \xi > x_n\} \geq 1/2$ , which implies  $\mathbf{E}e^{h(\xi)+g(\xi)} = \infty$ . The proof is complete.

**Lemma 2.** *Let  $\xi \geq 0$  be a random variable with a heavy-tailed distribution. Let  $f_1 : \mathbf{R}^+ \rightarrow \mathbf{R}$  be any measurable function and  $f_2 : \mathbf{R}^+ \rightarrow \mathbf{R}$  a concave function such that*

$$\mathbf{E}e^{f_1(\xi)} < \infty \quad \text{and} \quad \mathbf{E}e^{f_1(\xi)+f_2(\xi)} = \infty.$$

*Let a function  $g : \mathbf{R}^+ \rightarrow \mathbf{R}$  be such that  $g(x) \rightarrow \infty$  as  $x \rightarrow \infty$ . Then there exists a concave function  $h : \mathbf{R}^+ \rightarrow \mathbf{R}$  such that  $h \leq f_2$  and*

$$\mathbf{E}e^{f_1(\xi)+h(\xi)} < \infty \quad \text{and} \quad \mathbf{E}e^{f_1(\xi)+h(\xi)+g(\xi)} = \infty.$$

*Proof.* Consider a new governing probability measure  $\mathbf{P}^*$  defined in the following way:

$$\mathbf{P}^*\{d\omega\} = \frac{e^{f_1(\xi(\omega))} \mathbf{P}\{d\omega\}}{\mathbf{E}e^{f_1(\xi)}}.$$

Then

$$\mathbf{E}^*e^{f_2(\xi)} = \frac{\mathbf{E}e^{f_1(\xi)+f_2(\xi)}}{\mathbf{E}e^{f_1(\xi)}} = \infty.$$

In particular,  $\xi$  is heavy-tailed against the measure  $\mathbf{P}^*$ . Now it follows from Lemma 1 that there exists a concave function  $h : \mathbf{R}^+ \rightarrow \mathbf{R}$  such that  $h \leq f_2$ ,  $h(x) = o(x)$ ,  $\mathbf{E}^* e^{h(\xi)} < \infty$ , and  $\mathbf{E}^* e^{h(\xi)+g(\xi)} = \infty$ . Equivalently,

$$\mathbf{E} e^{f_1(\xi)+h(\xi)} = \mathbf{E} e^{f_1(\xi)} \mathbf{E}^* e^{h(\xi)} < \infty$$

and

$$\mathbf{E} e^{f_1(\xi)+h(\xi)+g(\xi)} = \mathbf{E} e^{f_1(\xi)} \mathbf{E}^* e^{h(\xi)+g(\xi)} = \infty.$$

The proof is complete.

**3. Growth rate of sums in terms of generalised moments.** According to the Law of Large Numbers, the sum  $S_n$  grows like  $n\mathbf{E}\xi$ . In the following lemma we provide conditions on a function  $h(x)$ , guaranteeing an appropriate rate of growth for the functional  $\mathbf{E} e^{h(S_n)}$ .

**Lemma 3.** *Let  $\xi$  be a non-negative random variable. Let  $h : \mathbf{R}^+ \rightarrow \mathbf{R}$  be a non-decreasing eventually concave function such that  $h(x) = o(x)$  as  $x \rightarrow \infty$  and  $h(x) \geq \ln x$  for all sufficiently large  $x$ . If  $\mathbf{E} e^{h(\xi)} < \infty$ , then, for any  $c > \mathbf{E}\xi$ , there exists a constant  $K(c)$  such that  $\mathbf{E} e^{h(S_n)} \leq K(c) e^{h(nc)}$ , for all  $n$ .*

To prove this lemma, we need the following assertion, which generalises the corresponding estimate from [6]:

**Lemma 4.** *Let  $\eta$  be a random variable with  $\mathbf{E}\eta < 0$ . Let  $h : \mathbf{R} \rightarrow \mathbf{R}$  be a non-decreasing and eventually concave function such that  $h(x) = o(x)$  as  $x \rightarrow \infty$  and  $h(x) \geq \ln x$  for all sufficiently large  $x$ . If  $\mathbf{E} e^{h(\eta)} < \infty$ , then there exists  $x_0$  such that the inequality  $\mathbf{E} e^{h(x+\eta)} \leq e^{h(x)}$  holds for all  $x > x_0$ .*

*Proof.* Since  $h$  is increasing, without loss of generality we may assume that  $\eta$  is bounded from below, that is,  $\eta \geq M$  for some  $M$ . Also, we may assume that  $h$  is non-negative and concave on the whole half-line  $[0, \infty)$ .

Since  $h$  is concave,  $h'(x)$  is non-increasing function. With necessity  $h'(x) \rightarrow 0$  as  $x \rightarrow \infty$ , otherwise the condition  $h(x) = o(x)$  is violated. If ultimately  $h'(x) = 0$ , then  $h$  is ultimately a constant function and the proof of the theorem is obvious.

Consider now the case  $h'(x) \rightarrow 0$  as  $x \rightarrow \infty$  but  $h'(x) > 0$  for all  $x$ . Put  $g(x) \equiv 1/h'(x)$ , then  $g(x) \uparrow \infty$  as  $x \rightarrow \infty$ . Since  $\mathbf{E}\eta < 0$ , we can choose sufficiently large  $A$  such that

$$\varepsilon \equiv \mathbf{E}\{\eta; \eta \in [M, A]\} + e\mathbf{E}\{\eta; \eta > A\} < 0. \quad (7)$$

By concavity of  $h$ , for any  $x$  and  $y \in \mathbf{R}$  we have the inequality  $h(x+y) - h(x) \leq h'(x)y$ . Hence,

$$\begin{aligned} \mathbf{E} e^{h(x+\eta)-h(x)} &\leq \mathbf{E}\{e^{h'(x)\eta}; \eta \in [M, A]\} + \mathbf{E}\{e^{h'(x)\eta}; \eta \in (A, g(x)]\} \\ &\quad + \mathbf{E}\{e^{h(x+\eta)-h(x)}; \eta > g(x)\} \\ &\equiv E_1 + E_2 + E_3. \end{aligned} \quad (8)$$

Since  $h'(x) \rightarrow 0$ , the Taylor's expansion for the exponent up to the linear term implies, as  $x \rightarrow \infty$ ,

$$E_1 = \mathbf{P}\{\eta \in [M, A]\} + h'(x)\mathbf{E}\{\eta; \eta \in [M, A]\} + o(h'(x)). \quad (9)$$

On the event  $\eta \in (A, g(x)]$  we have  $h'(x)\eta \leq 1$  and, thus,  $e^{h'(x)\eta} \leq 1 + e h'(x)\eta$ . Then

$$E_2 \leq \mathbf{P}\{\eta \in (A, g(x)]\} + e h'(x)\mathbf{E}\{\eta; \eta \in (A, g(x)]\}. \quad (10)$$

We have

$$E_3 = \mathbf{E}\{e^{h(\eta)}e^{h(x+\eta)-h(x)-h(\eta)}; \eta > g(x)\}. \quad (11)$$

By concavity of  $h$ , for  $x > 0$ , the difference  $h(x+y) - h(y)$  is non-increasing in  $y$ . Therefore, for any  $y > g(x)$ ,

$$\begin{aligned} h(x+y) - h(x) - h(y) &\leq h(x+g(x)) - h(x) - h(g(x)) \\ &\leq h'(x)g(x) - h(g(x)) \\ &= 1 - h(g(x)) \\ &\leq 1 - \ln g(x), \end{aligned}$$

due to the condition  $h(x) \geq \ln x$  for all sufficiently large  $x$ . This estimate and (11) imply

$$\begin{aligned} E_3 &\leq \mathbf{E}\{e^{h(\eta)}; \eta > g(x)\}e^{1-\ln g(x)} \\ &= o(1)/g(x) = o(h'(x)) \quad \text{as } x \rightarrow \infty, \end{aligned} \quad (12)$$

by the condition  $\mathbf{E}e^{h(\eta)} < \infty$ . Substituting (9), (10) and (12) into (8) and taking into account the choice (7) of  $A$ , we get

$$\begin{aligned} \mathbf{E}e^{h(x+\eta)} &= e^{h(x)}\mathbf{E}e^{h(x+\eta)-h(x)} \\ &\leq e^{h(x)}(1 + h'(x)\varepsilon + o(h'(x))) \quad \text{as } x \rightarrow \infty. \end{aligned}$$

Since  $\varepsilon < 0$ , the latter estimate implies  $\mathbf{E}e^{h(x+\eta)} < e^{h(x)}$  for all sufficiently large  $x$ . The proof is complete.

*Proof of Lemma 3.* Put  $\eta_n = \xi_n - c$ . We have  $\mathbf{E}\eta_n < 0$  and  $\mathbf{E}e^{h(\eta_n)} < \infty$ . By Lemma 4, there exists  $x_0 > 0$  such that  $\mathbf{E}e^{h(x+\eta_n)} \leq \mathbf{E}e^{h(x)}$  for  $x > x_0$ . Then, by monotonicity of  $h(x)$  and by non-negativity of  $S_{n-1}$ ,

$$\mathbf{E}e^{h(S_n)} \leq \mathbf{E}e^{h(S_n+x_0)} = \mathbf{E}e^{h(S_{n-1}+x_0+c+\eta_n)} \leq \mathbf{E}e^{h(S_{n-1}+x_0+c)}.$$

Now, by the induction arguments,  $\mathbf{E}e^{h(S_n)} \leq e^{h(cn+x_0)} \leq e^{h(cn)}e^{h(x_0)}$ . The proof is complete.

**4. Proof of Theorem 2.** Before starting the proof of Theorem 2, we formulate the following proposition from [3, Corollary 1]:

**Proposition 1.** *Let there exist a concave function  $r : \mathbf{R}^+ \rightarrow \mathbf{R}$  such that  $\mathbf{E}e^{r(\xi)} < \infty$  and  $\mathbf{E}\xi e^{r(\xi)} = \infty$ . If  $F$  is heavy-tailed and  $\mathbf{E}\tau e^{r(S_{\tau-1})} < \infty$ , then (1) holds.*

We also need two auxiliary technical results.

**Lemma 5.** *Let  $\chi \geq 0$  be any random variable. Then there exists a differentiable concave function  $g : \mathbf{R}^+ \rightarrow \mathbf{R}^+$ ,  $g(0) = 0$ , such that  $g'(x) \leq 1$  for all  $x$ ,  $g(x) \rightarrow \infty$  as  $x \rightarrow \infty$ , and  $\mathbf{E}e^{g(\chi)} < \infty$ .*

*Proof.* Consider an increasing sequence  $\{x_n\}$  such that  $x_0 = 0$ ,  $x_1 = 1$ ,  $x_{n+1} - x_n > x_n - x_{n-1}$ , and  $\mathbf{P}\{\chi > x_n\} \leq e^{-n}$ . Put  $g_1(x_n) = n/2$  and continuously linear between these points. Then, for any  $x \in (x_n, x_{n+1})$  and  $y \in (x_{n+1}, x_{n+2})$  we have

$$g'_1(x) = \frac{1}{2(x_{n+1} - x_n)} > \frac{1}{2(x_{n+2} - x_{n+1})} = g'_1(y),$$

so that  $g_1$  is concave. By the construction,  $g_1(x) \uparrow \infty$  as  $x \rightarrow \infty$  and  $g_1'(x) \leq 1$  where the derivative exists. Finally,

$$\mathbf{E}e^{g_1(\chi)} \leq \sum_{n=0}^{\infty} e^{g_1(x_{n+1})} \mathbf{P}\{\chi > x_n\} \leq \sum_{n=0}^{\infty} e^{(n+1)/2} e^{-n} < \infty.$$

A procedure of smoothing, say  $g(x) = \int_x^{x+1} g_1(y)dy - \int_0^1 g_1(y)dy$ , completes the proof.

**Lemma 6.** *Let  $\chi \geq 0$  be a random variable such that, for some concave function  $f : \mathbf{R}^+ \rightarrow \mathbf{R}^+$ ,  $\mathbf{E}e^{f(\chi)} = \infty$ . Then there exists a concave function  $f_1 : \mathbf{R}^+ \rightarrow \mathbf{R}^+$  such that  $f_1 \leq f$ ,  $f_1(x) = o(x)$  as  $x \rightarrow \infty$ , and  $\mathbf{E}e^{f_1(\chi)} = \infty$ .*

*Proof.* Take  $x_1$  so large that  $\mathbf{E}\{e^{\min(\chi, f(\chi))}; \chi \leq x_1\} \geq 1$  and put  $f_1(x) = \min(x, f(x))$  for  $x \in [0, x_1]$ . Then by induction, for any  $n$ , we can choose  $x_{n+1}$  such that

$$\mathbf{E}\{e^{f_1(x_n) + \min(n^{-1}f_1'(x_n)(\chi - x_n), f(\chi) - f(x_n))}; \chi \in (x_n, x_{n+1}]\} \geq 1.$$

Let  $f_1(x) = f_1(x_n) + \min(n^{-1}f_1'(x_n)(x - x_n), f(x) - f(x_n))$  for  $x \in (x_n, x_{n+1}]$ . By construction,  $f_1$  is concave,  $f_1 \leq f$ , and  $f_1'(x_{n+1}) \leq f_1'(x_n)/n \rightarrow 0$  as  $n \rightarrow \infty$ .

*Proof of Theorem 2.* Without loss of generality, assume that  $f(x) \geq \ln x$  for all  $x$  and that  $f_2(x) \equiv f(x) - \ln x$  is concave on the whole positive half-line. By Lemma 6 and by measure change arguments like in the proof of Lemma 2 we may assume from the very beginning that

$$f(x) = o(x) \quad \text{as } x \rightarrow \infty.$$

Next we state the existence of a concave function  $g : \mathbf{R}^+ \rightarrow \mathbf{R}$  such that  $g(x) \rightarrow \infty$  as  $x \rightarrow \infty$ ,  $g(x) \leq \ln x$  for all sufficiently large  $x$ , the difference  $\ln x - g(x)$  is a non-decreasing function, and

$$\mathbf{E}e^{f(c\tau) + g(c\tau)} < \infty.$$

Indeed, by Lemma 5 and again measure change technique, there exists a differentiable concave function  $g_1 : \mathbf{R}^+ \rightarrow \mathbf{R}^+$  such that  $g_1(0) = 0$ ,  $g_1(x) \uparrow \infty$ ,  $g_1'(x) \leq 1$ , and  $\mathbf{E}e^{f(c\tau) + g_1(c\tau)} < \infty$ . Put  $g(x) = g_1(\ln(x+1)) - 1$ . Then  $g$  is a monotone function increasing to infinity and  $g(x) \leq \ln x$  for all sufficiently large  $x$ . In addition,

$$(\ln x - g(x))' = 1/x - g_1'(\ln(x+1))/(x+1) \geq 0,$$

so that the difference  $\ln x - g(x)$  is a non-decreasing function as needed.

Since the function  $f_2(x)$  is concave, by Lemma 2 with  $f_1(x) = \ln x$ , there exists a concave function  $h$  such that  $h \leq f_2$ ,  $h(x) = o(x)$ ,  $\mathbf{E}\xi e^{h(\xi)} < \infty$  and  $\mathbf{E}\xi e^{h(\xi) + g(\xi)} = \infty$ . Since  $\ln x + h(x) + g(x) \leq f(x) + g(x)$ , by (4) and by the choice of  $g$ ,

$$\mathbf{E}\tau e^{h(c\tau) + g(c\tau)} < \infty. \tag{13}$$

The concave function  $r(x) = h(x) + g(x)$  satisfies all conditions of Proposition 1. Indeed, due to the inequality  $g(x) \leq \ln x$  for all sufficiently large  $x$ , we have  $\mathbf{E}e^{r(\xi)} < \infty$  because  $\mathbf{E}\xi e^{h(\xi)} < \infty$ . It remains to check that  $\mathbf{E}\tau e^{r(S_{\tau-1})} < \infty$ . Since, by (13),

$$\mathbf{E}\{\tau e^{r(S_{\tau})}; S_{\tau} \leq c\tau\} \leq \mathbf{E}\tau e^{r(c\tau)} < \infty,$$

it suffices to prove that

$$\mathbf{E}\{\tau e^{r(S_\tau)}; S_\tau > c\tau\} < \infty.$$

We proceed in the following way:

$$\begin{aligned} \mathbf{E}\{c\tau e^{r(S_\tau)}; S_\tau > c\tau\} &= \sum_{n=1}^{\infty} \mathbf{P}\{\tau = n\} cn \mathbf{E}\{e^{r(S_n)}; S_n > cn\} \\ &= \sum_{n=1}^{\infty} \mathbf{P}\{\tau = n\} e^{g(cn) + \ln(cn) - g(cn)} \mathbf{E}\{e^{h(S_n) + g(S_n)}; S_n > cn\}. \end{aligned}$$

By the monotonicity of the difference  $\ln x - g(x)$ , we obtain the following estimate

$$\mathbf{E}\{c\tau e^{r(S_\tau)}; S_\tau > c\tau\} \leq \sum_{n=1}^{\infty} \mathbf{P}\{\tau = n\} e^{g(cn)} \mathbf{E}\{e^{\ln S_n + h(S_n)}; S_n > cn\},$$

Since the function  $\ln x + h(x)$  is concave and  $\ln x + h(x) \geq \ln x$ , by Lemma 3,

$$\mathbf{E}e^{\ln S_n + h(S_n)} \leq K(c) e^{\ln(nc) + h(nc)}$$

for some  $K(c) < \infty$ . Therefore,

$$\begin{aligned} \mathbf{E}\{c\tau e^{r(S_\tau)}; S_\tau > c\tau\} &\leq K(c) \sum_{n=1}^{\infty} \mathbf{P}\{\tau = n\} e^{g(cn)} e^{\ln(nc) + h(nc)} \\ &= K(c) c \mathbf{E}\tau e^{h(c\tau) + g(c\tau)} < \infty, \end{aligned}$$

from (13). The proof of Theorem 2 is complete.

**5. Proof of Theorem 1.** Denote by  $G$  the distribution function of  $c\tau$ .

We will construct an increasing concave function  $f : \mathbf{R}^+ \rightarrow \mathbf{R}$  such that

$$\mathbf{E}\xi e^{f(\xi)} = \infty \quad \text{and} \quad \mathbf{E}\tau e^{f(c\tau)} < \infty. \quad (14)$$

Then the desired relation 1) will follow by applying Theorem 2.

If  $G$  is light-tailed then one can take  $f(x) = \lambda x$  for a sufficiently small  $\lambda > 0$ . From now on we assume  $G$  to be heavy-tailed.

Consider new random variables  $\xi_*$  and  $\tau_*$  with the following distributions:

$$\mathbf{P}\{\xi_* \in dx\} = \frac{x F(dx)}{\mathbf{E}\xi} \quad \text{and} \quad \mathbf{P}\{\tau_* = n\} = \frac{n \mathbf{P}\{\tau = n\}}{\mathbf{E}\tau}.$$

Denote by  $F_*$  and  $G_*$  the distributions of  $\xi_*$  and  $c\tau_*$  respectively. Then both  $F_*$  and  $G_*$  are heavy-tailed and

$$\overline{G}_*(x) = o(\overline{F}_*(x)) \quad \text{as } x \rightarrow \infty. \quad (15)$$

The heavy-tailedness of  $G_*$  is equivalent to the following condition: for any  $\varepsilon > 0$ ,

$$\int_1^\infty \overline{G}_*(\varepsilon^{-1} \ln x) dx \equiv \int_0^\infty e^x \overline{G}_*(x/\varepsilon) dx = \infty. \quad (16)$$



In terms of new distributions  $F_*$  and  $G_*$ , conditions (14) may be reformulated as follows: we need to construct an increasing concave function  $f$  such that  $\mathbf{E}e^{f(\xi_*)} = \infty$  and  $\mathbf{E}e^{f(c\tau_*)} < \infty$ , or, equivalently,

$$\int_1^\infty \overline{F}_*(f^{-1}(\ln x))dx = \infty \quad \text{and} \quad \int_1^\infty \overline{G}_*(f^{-1}(\ln x))dx < \infty. \quad (17)$$

The concavity of  $f$  is equivalent to the convexity of its inverse,  $h = f^{-1}$ . So, conditions (17) may be rewritten as: we have to present an increasing convex function  $h$  such that

$$\int_0^\infty e^x \overline{F}_*(h(x))dx = \infty \quad \text{and} \quad \int_0^\infty e^x \overline{G}_*(h(x))dx < \infty. \quad (18)$$

We will construct  $h(x)$  as a piece-wise linear function. For this, we will introduce two increasing sequences, say  $x_n \uparrow \infty$  and  $a_n \uparrow \infty$ , and let

$$h(x) = h(x_n) + a_n(x - x_n) \quad \text{for } x \in (x_n, x_{n+1}].$$

Then the convexity of  $f$  will follow from the increase of  $\{a_n\}$ .

Put  $x_0 = 0$  and  $f(x_0) = 0$ . Due to (15) and (16), we can choose  $x_1$  so large that

$$\frac{\overline{F}_*(y)}{\overline{G}_*(y)} \geq 2^1$$

for all  $y > x_1$  and

$$\int_0^{x_1} e^x \overline{G}_*(h(x_0) + 1 \cdot (x - x_0))dx \geq 1.$$

Then there exists a sufficiently large  $a_0 \geq 1$  such that

$$\int_0^{x_1} e^x \overline{G}_*(h(x_0) + a_0(x - x_0))dx = 1.$$

Now we use the induction argument to construct increasing sequences  $\{x_n\}$  and  $\{a_n\}$  such that

$$\frac{\overline{F}_*(y)}{\overline{G}_*(y)} \geq 2^{n+1} \quad (19)$$

for all  $y > x_{n+1}$  and

$$\int_{x_n}^{x_{n+1}} e^x \overline{G}_*(h(x))dx = 2^{-n}.$$

For  $n = 0$  this is already done. Make the induction hypothesis for some  $n \geq 1$ . For any  $x > x_{n+1}$ , denote

$$\delta(x, a) \equiv \int_{x_{n+1}}^x e^y \overline{G}_*(h(x_{n+1} + a(y - x_{n+1})))dy.$$

Due to (15) and (16), we can choose  $x_{n+2}$  so large that

$$\frac{\overline{F}_*(y)}{\overline{G}_*(y)} \geq 2^{n+2}$$

for all  $y > x_{n+2}$  and

$$\delta(x_{n+2}, a_n) \geq 1.$$

Since the function  $\delta(x_{n+2}, a)$  continuously decreases to 0 as  $a \uparrow \infty$ , we can choose  $a_{n+1} > a_n$  such that

$$\delta(x_{n+2}, a_{n+1}) = 2^{-(n+1)}.$$

Then

$$\int_{x_{n+1}}^{x_{n+2}} e^x \overline{G}_*(h(x)) dx = 2^{-(n+1)}.$$

Our induction hypothesis now holds with  $n+1$  in place of  $n$  as required.

Now the inequalities (18) follow since, from the construction of function  $h$ ,

$$\begin{aligned} \int_0^\infty e^x \overline{G}_*(h(x)) dx &= \sum_{n=0}^\infty \int_{x_n}^{x_{n+1}} e^x \overline{G}_*(h(x)) dx \\ &= \sum_{n=0}^\infty 2^{-n} < \infty. \end{aligned}$$

and, by (19),

$$\begin{aligned} \int_0^\infty e^x \overline{F}_*(h(x)) dx &= \sum_{n=0}^\infty \int_{x_n}^{x_{n+1}} e^x \overline{F}_*(h(x)) dx \\ &\geq \sum_{n=0}^\infty 2^n \int_{x_n}^{x_{n+1}} e^x \overline{G}_*(h(x)) dx \\ &= \sum_{n=0}^\infty 2^n 2^{-n} = \infty. \end{aligned}$$

The proof of Theorem 1 is complete.

**6. Proof of Theorem 3.** We apply the exponential change of measure with parameter  $\hat{\gamma}$  and consider the distribution  $G(du) = e^{\hat{\gamma}u} F(du) / \varphi(\hat{\gamma})$  and the stopping time  $\nu$  with the distribution  $\mathbf{P}\{\nu = k\} = \varphi^k(\hat{\gamma}) \mathbf{P}\{\tau = k\} / \mathbf{E}\varphi^\tau(\hat{\gamma})$ . Then it was proved in [3, Lemma 3] that

$$\liminf_{x \rightarrow \infty} \frac{\overline{G^{*\nu}}(x)}{\overline{G}(x)} \geq \frac{1}{\mathbf{E}\varphi^{\tau-1}(\gamma)} \liminf_{x \rightarrow \infty} \frac{\overline{F^{*\tau}}(x)}{\overline{F}(x)}. \quad (20)$$

From the definition of  $\hat{\gamma}$ , the distribution  $G$  is heavy-tailed. Let us prove that

$$\mathbf{P}\{c\nu > x\} = o(\overline{G}(x)) \quad \text{as } x \rightarrow \infty. \quad (21)$$

Indeed, put  $\lambda \equiv \ln \varphi(\hat{\gamma}) > 0$ ; then

$$\begin{aligned} \mathbf{P}\{c\nu > x\} &= \frac{1}{\mathbf{E}\varphi^\tau(\hat{\gamma})} \sum_{k > x/c} e^{\lambda k} \mathbf{P}\{\tau = k\} \\ &\leq \frac{1}{\mathbf{E}\varphi^\tau(\hat{\gamma})} \int_{x/c}^{\infty} e^{\lambda y} \mathbf{P}\{\tau \in dy\}. \end{aligned} \quad (22)$$

Integration by parts implies

$$\begin{aligned} \int_{x/c}^{\infty} e^{\lambda y} \mathbf{P}\{\tau \in dy\} &= -e^{\lambda y} \mathbf{P}\{\tau > y\} \Big|_{x/c}^{\infty} + \lambda \int_{x/c}^{\infty} e^{\lambda y} \mathbf{P}\{\tau > y\} dy \\ &= e^{\lambda x/c} \mathbf{P}\{c\tau > x\} + \frac{\lambda}{c} \int_x^{\infty} e^{\lambda y/c} \mathbf{P}\{c\tau > y\} dy, \end{aligned}$$

because  $\mathbf{E}\varphi^\tau(\hat{\gamma}) < \infty$  and, thus,  $e^{\lambda y} \mathbf{P}\{\tau > y\} \rightarrow 0$  as  $y \rightarrow \infty$ . Now applying the condition (2) we obtain that the latter sum is of order

$$o\left(e^{\lambda x/c} \overline{F}(x) + \frac{\lambda}{c} \int_x^{\infty} e^{\lambda y/c} \overline{F}(y) dy\right) = o\left(\int_x^{\infty} e^{\lambda y/c} F(dy)\right) \quad \text{as } x \rightarrow \infty.$$

Together with (22) it implies (21). Therefore, by Theorem 1 we have the equality

$$\liminf_{x \rightarrow \infty} \frac{\overline{G^{*\nu}}(x)}{\overline{G}(x)} = \mathbf{E}\nu = \frac{\mathbf{E}\tau \varphi^\tau(\hat{\gamma})}{\mathbf{E}\varphi^\tau(\hat{\gamma})},$$

and, due to (20),

$$\liminf_{x \rightarrow \infty} \frac{\overline{F^{*\tau}}(x)}{\overline{F}(x)} \leq \mathbf{E}\tau \varphi^{\tau-1}(\hat{\gamma}). \quad (23)$$

The result now follows from Lemma .

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